

Eyeing an Opportunity for Growth in Washington, Farmers Insurance Looks to Add 85 New Agency Owners Across the State

Qualified Candidates with Military Experience May Also be Eligible for Special Incentives to Join One of the State's Largest Insurers

SEATTLE, July 7, 2014 /PRNewswire/ -- Farmers Insurance, one of the largest property and casualty multiline insurers in Washington, is looking to grow its presence in the state and add to its pool of talent with a concerted effort to add 85 Agency Owners throughout the state. The insurer is also offering special incentives to qualified military veterans and reservists to help tap the state's growing consumer market.

"Farmers Insurance has identified the great state of Washington for growth and we are actively seeking strong leaders and self-starters to join us as Agency Owners in the state," said Larry Pratt, Head of the Northwest Territory for Farmers Insurance. "There has never been a better time for talented individuals interested in becoming an Agency Owner with Farmers to join our organization."

The leading multiline insurer offers a number of ways for entrepreneurs, self-starters and leaders in various stages of their careers to become Agency Owners.

"Many candidates come with a record of previous sales success, others with experience in the financial sector but little sales experience and others who have recently entered into their professional careers are invited to explore the opportunities to become your own boss," said Pratt.

Some of the prospective Agency Owner incentives available to qualified military veterans and reservists include eligibility for additional funds for marketing, new office opening support and supplemental training incentives.

"At Farmers, we recognize that those who have served in the military often have the skill sets to be successful as Farmers Agency Owners – they perform very well in intense environments and they are able and willing to take on increasing levels of responsibility," said Al Schilling, a military veteran and district recruiter for Farmers Insurance. "Interested candidates will find that Farmers can provide them with award-winning training and ongoing professional development. Especially for prospective Agency Owners, having access to the tools and resources that can aid their long term success is a major benefit."

"Becoming a Farmers Agency Owner is truly a life-changing opportunity," added Graham Hunt, an Agency Owner with Farmers Insurance in Tacoma, a Washington State Representative and a former staff sergeant in the Air Force who served in Afghanistan and Iraq. "Being with Farmers has given me the opportunity to make consumers smarter about their insurance choices and has allowed me to be rewarded for my hard work."

Those interested in obtaining additional details about the Farmers Agency Owner opportunity should contact Farmers at www.beafarmersagent.com. At the web site, potential candidates can also get in contact with a local district manager in their area who can walk them through what the next steps will be.

About Farmers Insurance

Farmers Insurance Group of Companies is a leading U.S. insurer group of automobiles, homes and small businesses and also provides a wide range of other insurance and financial services products. Farmers Insurance is proud to serve more than 10 million households with more than 20 million individual policies across all 50 states through the efforts of over 50,000 exclusive and independent agents and approximately 22,000 employees.

For more information about Farmers, visit its Web site at www.farmers.com or at www.Facebook.com/FarmersInsurance.

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